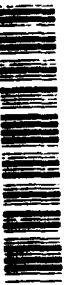


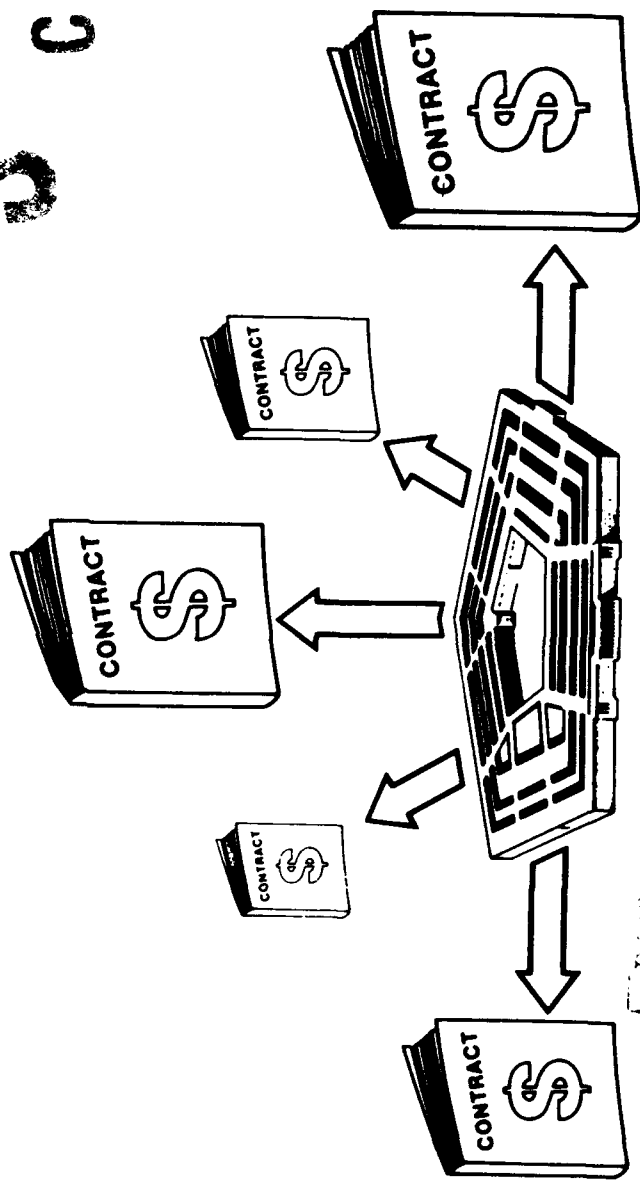
AD-A247 327



Department of Defense  
**PRIME CONTRACT AWARDS,  
SIZE DISTRIBUTION**

Fiscal Year 1991

DTIC  
OFFICE  
MAY 1992  
\$ C D



Distribution Statement A  
Approved for public release;  
Distribution Unlimited

(12) P08

# PRIME CONTRACT AWARDS SIZE DISTRIBUTION

Fiscal Year 1991

Accession For	
NTIS GRA&I	<input checked="" type="checkbox"/>
DTIC TAB	<input type="checkbox"/>
Unannounced	<input type="checkbox"/>
Justification	
By	
Distribution/	
Availability Codes	
Dist	Avail and/or Special
A-1	

Department of Defense  
Washington Headquarters Services  
Directorate for Information  
Operations and Reports

For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402  
DTIC and NTIS identification number for this publication is DIOH/P08 - 91



## FOREWORD

*Prime Contract Awards, Size Distribution* is published annually and provides information on Department of Defense contract awards by size and:

- 1) Defense Component;
- 2) Type of Contract;
- 3) Extent of Competed Procurement;
- 4) Kind of Action;
- 5) Selected Procurement Programs; and
- 6) Labor Standard Statutes.

## TABLE OF CONTENTS

Introduction . . . . .	1
Tables:	
Table 1. Department of Defense Prime Contract Awards by Size and by Defense Component (Distribution): FY 1991 . . . . .	7
Table 2. Department of Defense Prime Contract Awards by Size and by Defense Component (Cumulative): FY 1991 . . . . .	8
Table 3. Department of Defense Prime Contract Awards by Size and by Type of Contract: FY 1991 . . . . .	9
Table 4. Department of Defense Prime Contract Awards by Size and by Extent of Competed Procurement: FY 1991 . . . . .	11
Table 5. Department of Defense Prime Contract Awards by Size and by Kind of Action: FY 1991 . . . . .	12
Table 6. Department of Defense Prime Contract Awards by Size and by Selected Procurement Programs: FY 1991 . . . . .	14
Table 7. Department of Defense Prime Contract Awards by Size and by Labor Standard Statutes: FY 1991 . . . . .	16

## INTRODUCTION

This report provides data on prime contract actions (PCAs) over \$25,000 awarded by the Department of Defense (DoD) in Fiscal Year (FY) 1991. For reporting purposes, contracts have been distributed by dollar value into 11 different size categories. The tables provide information on the number of total actions, their net value, and their percent distribution, by size and according to a variety of categories, including Defense Component, type of contract involved, extent of competed procurements, kind of contract action taken, selected procurement programs, and labor standard statutes. Table 1 presents data by individual size category (e.g., \$25,000 to \$49,000, \$50,000 to \$99,000) while Tables 2 through 7 present data in cumulative categories (e.g., \$25,000 or more; \$50,000 or more).

The information in *Prime Contract Awards, Size Distribution*, assists DoD management in projecting the workload that will be required by various proposed projects. For example, using data in this publication, DoD officials could determine that a proposal to review all contract actions of \$500,000 or more in FY 1991 would require examining approximately 32,000 transactions. These data can also be used to identify trends in DoD procurement, e.g., to identify which of the various types of contracts were most frequently awarded (in terms of number of contract actions) during FY 1991.

Beginning in FY 1986, Tables 7 and 8 were added to show selected procurement programs and labor standard statute statistics. It should also be noted that in FY 1986, Table 4 had been changed to report the latest methodology for computing the extent of competed data.

## NOTES ON COVERAGE

Contract actions of \$25,000 or less are not included in this report. Additionally, interagency actions of \$25,000 or

more (those actions placed by DoD with other Federal agencies, except as footnoted in Table 4) are also excluded from this report, as are foreign military sales (FMS) actions (actions placed by DoD in support of foreign governments). However, orders under another agency's contract are included in all tables of the publication.

The data here represent new definitive awards as well as other types of transactions, including initial letter contracts, definitization of letter contracts, orders under contracts, funding actions, engineering changes, and terminations. Terminations and other downward adjustments of contracts are included in the award category to which their dollar amount corresponds. Both types are considered positive entries when calculating the total number of contract actions but negative entries when calculating total net value.

Each transaction is rounded to the nearest thousand before being assigned to an award category, e.g., a transaction of \$25,499 is rounded down to \$25,000, while a transaction of \$25,500 is rounded up to \$26,000. Due to this rounding process, totals may not add up.

## HIGHLIGHTS

As indicated above, this report excludes all actions of \$25,000 or less, FMS actions, and with the exception of Table 4, interagency actions of more than \$25,000. All DoD prime contract awards (over and under \$25,000) in FY 1991 totaled \$150,855 million. This is an increase of \$6,182 million or 4.3 percent more than the figure in FY 1990. Also, in FY 1991 awards totaled 12,297,563 actions, which is a decrease of 938,508 actions or -7.1 percent from the FY 1990 figure.

As shown in the following table, this report covers 83.7 percent of the procurement dollars and 1.9 percent of the actions awarded in FY 1991.

	Actions		Net Value	
	Number	Percent	Millions	Percent
<b>TOTAL</b>	<u>12,298,563</u>	<u>100.0</u>	<u>\$150,855</u>	<u>100.0</u>
Included in Report	229,318	1.9	126,294	83.7
Excluded from Report:				
All Actions Less Than \$25,000	12,044,010	97.9	14,178	9.4
Interagency/FMS Actions Over \$25,000	24,235	0.2	10,383	6.9

*Totals and/or percentages may not add up due to rounding.*

## Prime Contract Awards by Defense Component

Tables 1 and 2 provide data on PCAs by size range (individual ranges in Table 1, cumulative ranges in Table 2) according to Defense Component. Contract actions of \$25,000 to \$49,000 accounted for 28.6 percent of the number of actions but only 1.6 percent of the total dollars. Actions of \$1 million or

more represented 77.6 percent of the total dollars but only 7.6 percent of the actions. Actions of \$10 million or more accounted for 50.0 percent of the total dollars but only 0.8 percent of the actions.

Size of Action	Cumulative Percent			
	FY 1991		FY 1990	
	Percent of Actions	Percent of Dollars	Percent of Actions	Percent of Dollars
\$25,000 to \$49,000	28.6	1.6	29.5	1.6
\$1 Million or More	7.6	77.6	7.5	79.2
\$10 Million or More	0.8	50.0	0.8	53.0

As shown in Table 2, actions of \$1 million or more accounted for 76.6 percent of the total Army procurement dollars, as compared with 78.0 percent for the Navy, 79.7 percent for the Air Force, 76.3 percent for the Defense Logistics Agency (DLA), and 59.5 percent for Army Corp of Engineers, Civil Functions.

## Prime Contract Awards by Type of Contract

As discussed above, data presented in this report have a variety of management uses. Data on the distribution of contracts by type of contract (e.g., firm fixed/fixed price economic price adjustment, fixed price incentive, or cost-plus fixed fee) are also used for analyzing DoD procurement patterns. Table 3 provides data on the net value and percent distribution of seven types of contract actions.

As shown in this table, actions of \$1 million or more accounted for 96.4 percent of the dollars awarded on fixed price incentive contracts, 96.7 percent of the cost-plus incentive fee dollars, 82.3 percent of the fixed price redetermination dollars, and from 53.5 to 85.0 percent of the dollars for the remaining types of contracts.

As shown below, firm fixed/fixed price economic price adjustment contracts accounted for the highest percentage of actions, both in terms of the number of actions and total net value. Cost-plus fixed fee contracts represented the second largest category in terms of number of actions, while fixed price incentive contracts accounted for the second largest grouping of contracts according to total net value.

Type of Contract	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL (over \$25,000)	229,318	100.0	\$126,294	100.0
Firm Fixed/Fixed Price EPA <sup>1</sup>	171,848	74.9	82,647	65.4
Cost-Plus Fixed Fee	27,478	12.0	13,442	10.6
Other Cost Type	17,566	7.7	5,050	4.0
Cost-Plus Award Fee	6,419	2.8	6,905	5.5
Fixed Price Incentive	4,395	1.9	13,741	10.9
Cost-Plus Incentive Fee	1,007	0.4	4,137	3.3
Fixed Price Redetermination	605	0.3	372	0.3

<sup>1</sup>Economic Price Adjustment

Totals and/or percentages may not add up due to rounding.

## Prime Contract Awards by Extent of Competed Procurement

Table 4 displays information on the net value and percent distribution of PCAs according to extent of competed procurement.

Competed contract actions accounted for 79.8 percent of the actions and 64.0 percent of the dollars. Not competed actions made up 17.6 percent of the actions and 25.4 percent of the dollars. Follow-on only made up 2.6 percent of the actions, but 10.6 percent of the dollars. (These percentages were all computed based on the Total Except Exclusions column of Table 4.)

## Prime Contract Awards by Kind of Action

PCAs are arrayed according to kind of procurement action (e.g., initial letter contract, definitive contract superseding letter contract) in Table 5. As shown in this table, actions of \$1 million or more accounted for 87.9 percent of the dollars awarded for definitive contracts which superseded letter contracts, 92.6 percent of the initial letter contract dollars, and from 47.1 to 80.0 percent of the dollars for the remaining kinds of procurement actions.

Contract actions other than modifications accounted for 64.1 percent of the actions and 48.6 percent of the dollars. Modifications to contracts accounted for 35.9 percent of the actions and 51.4 percent of the dollars. The distribution within these two categories is shown in the table below.

	Actions		Net Value	
	Number	Percent	Millions	Percent
<b>TOTAL</b>	229,318	100.0	\$126,294	100.0
<b>Actions Other Than Modifications</b>	147,093	64.1	61,353	48.6
Order Under Contract	87,945	38.4	20,082	15.9
Definitive Contract	57,409	25.0	38,299	30.3
Definitive Contract Superseding Letter Contract	797	0.3	893	0.7
Initial Letter Contract	943	0.4	2,079	1.6
<b>Modifications</b>	82,225	35.9	64,940	51.4
Funding Action	44,478	19.4	36,692	29.1
Additional Work	24,922	10.9	25,422	20.1
Change Order	10,178	4.4	4,046	3.2
Termination	2,647	1.2	-1,220	-1.0

Totals and/or percentages may not add up due to rounding.



## Prime Contract Awards by Selected Procurement Programs

A procurement program designates a grouping of supplies, construction, or other services. When planned use is known at the time of purchase, a procurement program is assigned on the basis of the use of the supplies or work purchased (e.g. expenditure for maintenance tools peculiar to an aircraft, while included in the procurement program for aircraft, while general purpose production equipment would be grouped in the miscellaneous supplies procurement program). In Table 6, nine selected procurement programs have been developed for displaying information for management use.

## Prime Contract Awards by Labor Standard Statutes

Table 7 deals with certain labor standard statutes applicable to DoD contract awards. Actions of \$1 million or more accounted for 86.2 percent of the dollars subject to the Walsh-Healey Act, Manufacturer, 62.7 percent of the Service Contract Act dollars, 64.7 percent of the Walsh-Healey Act, Regular Dealer dollars, and 62.7 percent of the Davis-Bacon Act dollars.

As shown below, 74.1 percent of the total dollars are subject to some form of labor standard statute.

	Actions		Net Value	
	Number	Percent	Millions	Percent
<b>TOTAL</b>	229,318	100.0	\$126,294	100.0
<b>Subject to labor standard statutes</b>	149,485	65.2	93,622	74.1
Walsh-Healey Act, Manufacturer	86,555	37.7	72,113	57.1
Service Contract Act	30,137	13.1	9,926	7.9
Davis-Bacon Act	20,351	8.9	7,559	6.0
Walsh-Healey Act, Regular Dealer	12,442	5.4	4,025	3.2
<b>Not subject to the above</b>	79,833	34.8	32,672	25.9

*Totals and/or percentages may not add up due to rounding.*

TABLE 1

**Department of Defense Prime Contract Awards by Size and by  
Defense Component (Distribution): FY 1991**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL <sup>1</sup>		ARMY		NAVY		AIR FORCE		DLA <sup>2</sup>		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
<b>TOTAL</b>	229,318	\$126,294	57,474	\$29,171	73,702	\$39,866	57,295	\$39,671	28,180	\$11,548	6,124	\$ 1,988
25,000 - 49,000	65,482	2,043	15,372	486	21,989	696	13,831	401	9,928	338	1,840	60
50,000 - 99,000	58,549	3,643	14,267	892	20,183	1,266	12,708	747	7,795	527	1,541	99
100,000 - 199,000	38,689	4,802	9,084	1,119	12,889	1,603	10,642	1,295	3,764	503	933	115
200,000 - 299,000	17,329	3,676	4,293	890	5,355	1,147	5,001	1,035	1,487	342	457	96
300,000 - 499,000	17,492	5,859	4,493	1,340	4,792	1,660	5,969	2,064	1,164	421	455	156
500,000 - 999,000	14,339	8,281	4,279	2,092	3,932	2,423	4,187	2,518	947	606	452	279
1,000,000 - 1,999,000	8,150	9,269	2,589	2,433	2,116	2,607	2,376	2,854	475	601	271	343
2,000,000 - 2,999,000	3,044	5,828	1,108	1,672	721	1,540	850	1,801	180	402	74	171
3,000,000 - 4,999,000	2,551	8,156	899	2,421	845	2,245	705	2,449	144	497	50	159
5,000,000 - 9,999,000	1,938	11,605	856	3,490	513	3,255	520	3,323	148	908	38	238
\$10,000,000 or more	1,755	63,134	434	12,334	567	21,525	506	21,184	168	6,405	13	272
<b>Average Size (Dollars)</b>		\$550,737		\$507,551		\$542,265		\$692,399		\$441,100		\$324,624
<b>PERCENT DISTRIBUTION</b>												
<b>TOTAL</b>	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
25,000 - 49,000	28.6	1.6	26.7	1.7	29.8	1.7	24.1	1.0	37.9	2.9	30.0	3.0
50,000 - 99,000	25.5	2.9	24.8	3.1	27.4	3.2	22.2	1.9	29.8	4.6	25.2	5.0
100,000 - 199,000	16.9	3.8	15.8	3.8	17.5	4.0	18.6	3.3	14.4	4.4	15.2	5.8
200,000 - 299,000	7.6	2.9	7.5	3.1	7.3	2.9	8.7	2.6	5.6	3.0	7.5	4.8
300,000 - 499,000	7.6	4.6	7.8	4.6	6.5	4.2	10.4	5.2	4.4	3.6	7.4	7.8
500,000 - 999,000	6.3	6.6	7.4	7.2	5.3	6.1	7.3	6.3	3.6	5.2	7.4	14.0
1,000,000 - 1,999,000	3.6	7.3	4.5	8.3	2.9	6.5	4.1	7.2	1.8	5.2	4.4	17.3
2,000,000 - 2,999,000	1.3	4.6	1.9	5.7	1.0	3.9	1.5	4.5	0.7	3.5	1.2	8.6
3,000,000 - 4,999,000	1.1	6.5	1.6	8.3	0.9	5.6	1.2	6.2	0.6	4.3	0.8	8.0
5,000,000 - 9,999,000	0.8	9.2	1.1	12.0	0.7	8.1	0.9	8.4	0.6	7.9	0.6	12.0
\$10,000,000 or more	0.8	50.0	0.8	42.3	0.8	53.9	0.9	53.4	0.6	55.5	0.2	13.7

<sup>1</sup> Includes Other Defense Agency awards not included elsewhere in this table.<sup>2</sup> Defense Logistics Agency.

TABLE 2

**Department of Defense Prime Contract Awards by Size and by  
Defense Component (Cumulative): FY 1991**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL <sup>1</sup>		ARMY		NAVY		AIR FORCE		DLA <sup>2</sup>		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,755	\$ 63,134	434	\$12,334	567	\$21,525	506	\$21,184	168	\$ 6,405	13	\$ 272
5,000,000 or more	3,693	74,738	1,090	15,825	1,080	24,779	1,026	24,506	316	7,313	51	510
3,000,000 or more	6,244	82,894	1,989	18,246	1,725	27,024	1,731	26,956	460	7,810	101	669
2,000,000 or more	9,288	88,722	3,097	19,917	2,446	28,565	2,581	28,757	640	8,212	175	840
1,000,000 or more	17,438	97,991	5,686	22,351	4,562	31,172	4,957	31,611	1,115	8,812	446	1,183
500,000 or more	31,777	108,272	9,965	24,443	8,494	33,594	9,144	34,129	2,062	9,418	898	1,462
300,000 or more	49,269	112,131	14,458	25,783	13,286	35,254	15,113	36,194	3,226	9,838	1,353	1,618
200,000 or more	66,598	115,807	18,751	26,673	18,641	36,401	20,114	37,229	4,693	10,180	1,810	1,714
100,000 or more	105,287	120,609	27,835	27,792	31,530	38,003	30,756	38,523	8,457	10,683	2,743	1,829
50,000 or more	163,836	124,252	42,102	28,685	51,713	39,270	43,464	39,271	16,252	11,210	4,284	1,928
25,000 or more	229,318	126,294	57,474	29,171	73,702	39,866	57,295	39,671	26,180	11,548	6,124	1,988
CUMULATIVE PERCENT												
\$10,000,000 or more	0.8	50.0	0.8	42.3	0.8	53.9	0.9	53.4	0.6	55.5	0.2	13.7
5,000,000 or more	1.6	59.2	1.9	54.2	1.5	62.0	1.8	61.8	1.2	63.3	0.8	25.7
3,000,000 or more	2.7	65.6	3.5	62.5	2.3	67.6	3.0	67.9	1.8	67.6	1.6	33.7
2,000,000 or more	4.1	70.3	5.4	68.3	3.3	71.5	4.5	72.5	2.4	71.1	2.9	42.3
1,000,000 or more	7.6	77.6	9.9	76.6	6.2	78.0	8.7	79.7	4.3	76.3	7.3	59.5
500,000 or more	13.9	84.1	17.3	83.8	11.5	84.1	16.0	86.0	7.9	81.6	14.7	73.5
300,000 or more	21.5	88.8	25.2	88.4	18.0	88.2	26.4	91.2	12.3	85.2	22.1	81.4
200,000 or more	29.0	91.7	32.6	91.4	25.3	91.1	35.1	93.8	17.9	88.2	29.6	86.2
100,000 or more	45.9	95.5	48.4	95.3	42.8	95.1	53.7	97.1	32.3	92.5	44.8	92.0
50,000 or more	71.4	98.4	73.3	98.3	70.2	98.3	75.9	99.0	62.1	97.1	70.0	97.0
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

NOTE: Refer to TABLE 1 for footnotes.

**TABLE 3**  
**Department of Defense Prime Contract Awards by Size and by**  
**Type of Contract: FY 1991**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		FIRM FIXED/ FIXED PRICE EPA <sup>1</sup>		FIXED PRICE REDETERMINATION		FIXED PRICE INCENTIVE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,755	\$ 63,134	1,079	\$ 40,877	15	\$ 180	222	\$ 11,055
5,000,000 or more	3,693	74,738	2,321	47,992	25	256	383	12,058
3,000,000 or more	6,244	82,894	3,952	53,250	31	270	539	12,594
2,000,000 or more	9,288	88,722	5,925	56,900	36	277	693	12,901
1,000,000 or more	17,438	97,991	11,286	62,771	56	306	1,001	13,249
500,000 or more	31,777	106,272	20,974	68,156	86	326	1,447	13,478
300,000 or more	49,269	112,131	33,429	72,279	116	337	1,819	13,575
200,000 or more	68,598	115,807	45,146	74,749	150	344	2,158	13,626
100,000 or more	105,287	120,609	72,518	78,149	236	356	2,830	13,687
50,000 or more	163,836	124,252	117,485	80,947	376	365	3,599	13,723
25,000 or more	229,318	126,294	171,848	82,647	605	372	4,395	13,741
Average Size (Dollars)		\$550,737		\$480,931		\$614,876		\$3,126,507
CUMULATIVE PERCENT								
\$10,000,000 or more	0.8	50.0	0.6	49.5	2.5	48.4	5.1	80.5
5,000,000 or more	1.6	59.2	1.4	58.1	4.1	68.8	8.7	87.8
3,000,000 or more	2.7	65.6	2.3	64.4	5.1	72.6	12.3	91.7
2,000,000 or more	4.1	70.3	3.4	68.8	6.0	74.5	15.8	93.9
1,000,000 or more	7.6	77.6	6.6	76.0	9.3	82.3	22.8	96.4
500,000 or more	13.9	84.1	12.2	82.5	14.2	87.6	32.9	98.1
300,000 or more	21.5	88.8	19.5	87.5	19.2	90.6	41.4	98.8
200,000 or more	29.0	91.7	26.3	90.4	24.8	92.5	49.1	99.2
100,000 or more	45.9	95.5	42.2	94.6	39.0	95.7	64.4	99.6
50,000 or more	71.4	98.4	68.4	97.9	62.1	98.1	81.9	99.9
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Economic Price Adjustment.

**TABLE 3 (concluded)**  
**Department of Defense Prime Contract Awards by Size and by**  
**Type of Contract: FY 1991**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	COST-PLUS FIXED FEE		COST-PLUS AWARD FEE		COST-PLUS INCENTIVE FEE		OTHER COST TYPE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	159	\$ 4,091	142	\$ 3,128	86	\$ 2,947	52	\$ 855
5,000,000 or more	390	5,582	298	4,123	160	3,465	116	1,263
3,000,000 or more	704	6,696	487	4,786	225	3,701	306	1,595
2,000,000 or more	1,106	7,594	695	5,236	296	3,841	537	1,973
1,000,000 or more	2,279	9,095	1,224	5,867	421	3,999	1,171	2,704
500,000 or more	4,499	10,536	1,956	6,335	551	4,079	2,264	3,363
300,000 or more	7,062	11,449	2,569	6,544	665	4,109	3,609	3,837
200,000 or more	9,972	12,107	3,218	6,677	744	4,121	5,210	4,182
100,000 or more	15,794	12,851	4,273	6,807	855	4,131	8,783	4,627
50,000 or more	22,534	13,281	5,452	6,877	953	4,136	13,437	4,923
25,000 or more	27,478	13,442	6,419	6,905	1,007	4,137	17,566	5,050
Average Size (Dollars)		\$489,191		\$1,075,713		\$4,108,242		\$287,487
CUMULATIVE PERCENT								
\$10,000,000 or more	0.6	30.4	2.2	45.3	8.5	71.2	0.3	16.9
5,000,000 or more	1.4	41.5	4.6	59.7	15.9	83.8	0.7	25.0
3,000,000 or more	2.6	49.8	7.6	69.3	22.3	89.5	1.7	31.6
2,000,000 or more	4.0	56.5	10.8	75.8	29.4	92.8	3.1	39.1
1,000,000 or more	8.3	67.7	18.1	85.0	41.8	96.7	6.7	53.5
500,000 or more	16.4	78.4	30.5	91.7	54.7	98.6	12.9	66.6
300,000 or more	25.7	85.2	40.0	94.8	66.0	99.3	20.5	76.0
200,000 or more	36.3	90.1	50.1	96.7	73.9	99.6	29.7	82.8
100,000 or more	57.5	95.6	66.6	98.6	84.9	99.9	50.0	91.6
50,000 or more	82.0	98.8	84.9	99.6	94.6	100.0	76.5	97.5
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**TABLE 4**  
**Department of Defense Prime Contract Awards by Size and by**  
**Extent of Competed Procurement: FY 1991**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		EXCLUSIONS <sup>1</sup>		TOTAL EXCEPT EXCLUSIONS		COMPETED <sup>2</sup>		FOLLOW ON		NOT COMPETED	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,760	\$ 63,302	113	\$ 2,889	1,647	\$60,413	972	\$34,170	179	\$10,241	496	\$16,002
5,000,000 or more	3,709	74,967	314	3,575	3,395	71,392	2,064	41,148	316	10,948	1,015	19,296
3,000,000 or more	6,271	83,164	667	4,183	5,604	78,981	3,440	45,964	452	11,368	1,712	21,649
2,000,000 or more	9,329	89,021	1,214	4,629	8,115	84,392	5,076	49,567	595	11,641	2,444	23,185
1,000,000 or more	17,529	98,358	2,538	5,488	14,991	92,870	9,753	55,522	928	11,985	4,310	25,362
500,000 or more	32,016	106,736	5,042	6,511	26,974	100,225	18,421	60,969	1,450	12,232	7,103	27,025
300,000 or more	49,848	112,718	7,659	7,240	42,189	105,478	30,009	65,073	1,967	12,370	10,213	28,035
200,000 or more	67,759	116,529	10,010	7,744	57,749	108,786	41,950	67,666	2,447	12,447	13,352	28,673
100,000 or more	108,487	121,601	15,338	8,414	93,149	113,187	70,263	71,286	3,318	12,522	19,568	29,379
50,000 or more	171,908	125,569	22,256	8,857	149,653	116,712	116,342	74,223	4,450	12,574	28,861	29,915
25,000 or more	248,266	127,891	30,945	9,140	217,321	118,851	173,474	76,080	5,663	12,600	38,184	30,171
Average Size (Dollars)		\$515,540		\$285,363		\$546,891		\$438,567		\$2,224,969		\$790,148
CUMULATIVE PERCENT												
\$10,000,000 or more	0.7	49.5	0.4	31.6	0.8	50.8	0.6	44.9	3.2	81.3	1.3	53.0
5,000,000 or more	1.5	58.6	1.0	39.1	1.6	60.1	1.2	54.1	5.6	86.9	2.7	64.0
3,000,000 or more	2.5	65.0	2.2	45.8	2.6	66.5	2.0	60.4	8.0	90.2	4.5	71.8
2,000,000 or more	3.8	69.6	3.9	50.6	3.7	71.0	2.9	65.2	10.5	92.4	6.4	76.8
1,000,000 or more	7.1	76.8	8.2	60.0	6.9	78.1	5.6	73.0	16.4	95.1	11.3	84.1
500,000 or more	12.9	83.4	16.3	71.2	12.4	84.3	10.6	80.1	25.6	97.1	18.6	89.6
300,000 or more	20.1	88.1	24.8	79.2	19.4	88.7	17.3	85.5	34.7	98.2	28.7	92.9
200,000 or more	27.3	91.0	32.3	84.7	26.6	91.5	24.2	88.9	43.2	98.8	35.0	95.0
100,000 or more	43.7	95.0	49.6	92.1	42.9	95.2	40.5	93.7	58.6	99.4	51.2	97.4
50,000 or more	69.2	98.1	71.9	96.9	68.9	98.2	67.1	97.6	78.6	99.8	75.6	99.2
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Includes Other Federal Agencies Less FMS and Pre-CICA Federal Schedule

Less FMS Awards.

<sup>2</sup> Includes Post-CICA Federal Schedule Less FMS Awards.

**TABLE 5**  
**Department of Defense Prime Contract Awards by Size and by**  
**Kind of Action: FY 1991**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		INITIAL LETTER CONTRACT		DEFINITIVE CONTR SUPERSEDING LETTER CONTRACT		DEFINITIVE CONTRACT		ORDER UNDER CONTRACT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,755	\$ 63,134	52	\$ 1,302	17	\$ 419	432	\$ 22,019	138	\$ 2,467
5,000,000 or more	3,693	74,738	79	1,494	41	574	876	25,102	474	4,099
3,000,000 or more	6,244	82,894	131	1,700	62	657	1,401	27,108	1,093	5,660
2,000,000 or more	9,288	88,722	173	1,801	92	724	1,956	28,461	2,012	7,003
1,000,000 or more	17,438	97,991	262	1,926	146	785	3,518	30,654	4,478	9,451
500,000 or more	31,777	106,272	363	1,997	208	825	6,520	32,737	9,242	11,971
300,000 or more	49,269	112,131	435	2,025	289	851	10,307	34,206	15,973	14,290
200,000 or more	66,598	115,807	514	2,044	359	865	14,356	35,193	21,853	15,618
100,000 or more	105,287	120,609	649	2,063	486	880	23,807	36,530	36,574	17,593
50,000 or more	163,836	124,252	815	2,075	653	889	40,204	37,675	59,378	19,120
25,000 or more	229,318	126,294	943	2,079	797	893	57,408	38,299	87,945	20,082
Average Size (Dollars)		\$550,737		\$2,204,666		\$1,120,452		\$667,137		\$228,347
CUMULATIVE PERCENT										
\$10,000,000 or more	0.8	50.0	5.5	62.6	2.1	46.9	0.8	57.5	0.2	12.3
5,000,000 or more	1.6	59.2	8.4	71.9	5.1	64.3	1.5	65.5	0.5	20.4
3,000,000 or more	2.7	65.6	13.9	81.8	7.8	73.6	2.4	70.8	1.2	28.2
2,000,000 or more	4.1	70.3	18.3	86.6	11.5	81.1	3.4	74.3	2.3	34.9
1,000,000 or more	7.6	77.6	27.8	92.6	18.3	87.9	6.1	80.0	5.1	47.1
500,000 or more	13.9	84.1	38.5	96.1	26.1	92.4	11.4	85.5	10.5	59.6
300,000 or more	21.5	88.8	46.1	97.4	36.3	95.3	18.0	89.3	18.2	71.2
200,000 or more	29.0	91.7	54.5	98.3	45.0	96.9	25.0	91.9	24.8	77.8
100,000 or more	45.9	95.5	68.8	99.2	61.0	98.5	41.5	95.4	41.6	87.6
50,000 or more	71.4	98.4	86.4	99.8	81.9	99.6	70.0	98.4	67.5	95.2
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**TABLE 5 (concluded)**  
**Department of Defense Prime Contract Awards by Size and by**  
**Kind of Action: FY 1991**

(AMOUNTS IN MILLIONS)

SIZE(IN DOLLARS)	MODIFICATIONS									
	SUB-TOTAL		ADDITIONAL WORK		FUNDING ACTION		CHANGE ORDER		TERMINATION	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,116	\$ 36,927	348	\$ 15,925	680	\$ 20,047	72	\$ 1,482	16	\$ 527-
5,000,000 or more	2,223	43,469	666	18,127	1,369	24,022	148	1,981	40	662-
3,000,000 or more	3,557	47,769	1,062	19,616	2,161	26,539	269	2,371	65	758-
2,000,000 or more	5,055	50,734	1,474	20,554	3,082	28,335	402	2,666	97	821-
1,000,000 or more	9,034	55,176	2,559	22,027	5,527	31,020	770	3,049	178	921-
500,000 or more	15,444	58,742	4,289	23,167	9,530	33,214	1,328	3,361	297	999-
300,000 or more	22,265	60,759	6,183	23,846	13,683	34,421	1,948	3,544	451	1,052-
200,000 or more	29,516	62,087	8,084	24,282	18,189	35,246	2,594	3,657	649	1,098-
100,000 or more	43,771	63,543	12,033	24,789	26,735	36,084	3,986	3,804	1,017	1,145-
50,000 or more	62,786	64,494	18,181	25,203	36,209	36,523	6,726	3,955	1,670	1,187-
25,000 or more	82,225	64,940	24,922	25,422	44,478	36,692	10,178	4,046	2,647	1,220-
Average Size (Dollars)		\$789,784		\$1,020,063		\$824,947		\$397,524		\$460,899-
CUMULATIVE PERCENT										
\$10,000,000 or more	1.4	56.9	1.4	62.6	1.5	54.6	0.7	36.6	0.6	43.2
5,000,000 or more	2.7	66.9	2.7	71.3	3.1	65.5	1.5	49.0	1.5	54.3
3,000,000 or more	4.3	73.6	4.3	77.2	4.9	72.3	2.6	58.6	2.5	62.1
2,000,000 or more	6.1	78.1	5.9	80.9	6.9	77.2	3.9	65.9	3.7	67.3
1,000,000 or more	11.0	85.0	10.3	86.6	12.4	84.5	7.6	75.4	6.7	75.5
500,000 or more	18.8	90.5	17.2	91.1	21.4	90.5	13.0	83.1	11.2	81.9
300,000 or more	27.1	93.6	24.8	93.8	30.8	93.8	19.1	87.6	17.0	86.2
200,000 or more	35.9	95.6	32.4	95.5	40.9	96.1	25.5	90.4	24.5	90.0
100,000 or more	53.2	97.8	48.3	97.5	60.1	98.3	39.2	94.0	38.4	93.9
50,000 or more	76.4	99.3	73.0	99.1	81.4	98.5	66.1	97.8	63.1	97.3
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0



**TABLE 6**  
**Department of Defense Prime Contract Awards by Size and by**  
**Selected Procurement Programs: FY 1991**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		AIRCRAFT		MISSILE AND SPACE SYSTEMS		SHIPS		ELECTRONICS AND COMMUNICATION EQUIPMENT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,755	\$ 63,134	321	\$ 16,442	272	\$ 12,087	110	\$ 6,390	279	\$ 6,949
5,000,000 or more	3,693	74,738	623	18,299	488	13,495	215	6,967	558	8,736
3,000,000 or more	6,244	82,894	979	19,433	739	14,371	328	7,322	957	10,152
2,000,000 or more	9,288	88,722	1,360	20,167	1,000	14,942	445	7,570	1,378	11,057
1,000,000 or more	17,438	97,991	2,480	21,379	1,657	15,746	759	7,941	2,503	12,451
500,000 or more	31,777	106,272	4,223	22,300	2,537	16,272	1,346	8,303	4,489	13,718
300,000 or more	49,269	112,131	6,212	22,917	3,435	16,564	2,145	8,567	6,780	14,493
200,000 or more	66,598	115,807	8,178	23,293	4,318	16,747	3,003	8,744	9,237	15,023
100,000 or more	105,287	120,609	12,282	23,728	5,933	16,929	5,141	9,001	14,195	15,642
50,000 or more	163,836	124,252	18,125	24,045	7,855	17,037	9,463	9,278	21,221	16,079
25,000 or more	228,318	126,294	24,427	24,211	9,201	17,075	14,194	9,426	28,482	16,306
Average Size (Dollars)		\$550,737		\$991,157		\$1,855,777		\$664,083		\$572,502
CUMULATIVE PERCENT										
\$10,000,000 or more	0.8	50.0	1.3	67.9	3.0	70.8	0.8	67.8	1.0	42.6
5,000,000 or more	1.6	59.2	2.6	75.6	5.3	79.0	1.5	73.9	2.0	53.6
3,000,000 or more	2.7	65.6	4.0	80.3	8.0	84.2	2.3	77.7	3.4	62.3
2,000,000 or more	4.1	70.3	5.6	83.3	10.9	87.5	3.1	80.3	4.8	67.8
1,000,000 or more	7.6	77.6	10.2	88.3	18.0	92.2	5.3	84.2	8.8	76.4
500,000 or more	13.9	84.1	17.3	92.1	27.6	95.3	9.5	88.1	15.8	84.1
300,000 or more	21.5	88.8	25.4	94.7	37.3	97.0	15.1	90.9	23.8	88.9
200,000 or more	29.0	91.7	33.5	96.2	46.9	98.1	21.2	92.8	32.4	92.1
100,000 or more	45.9	95.5	50.3	98.0	64.5	99.1	36.2	95.5	49.8	95.9
50,000 or more	71.4	98.4	74.2	99.3	85.4	99.8	66.7	98.4	74.5	98.6
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Prepared By: Washington Headquarters Services  
 Directorate for Information  
 Operations and Reports

**TABLE 6 (concluded)**  
**Department of Defense Prime Contract Awards by Size and by**  
**Selected Procurement Programs: FY 1991**

(AMOUNTS IN MILLIONS)

SIZE(IN DOLLARS)	OTHER MAJOR HARD GOODS		SERVICES		PETROLEUM		MISCELLANEOUS SUPPLIES		CONSTRUCTION	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	185	\$ 5,787	259	\$ 6,114	108	\$ 5,018	122	\$ 2,557	99	\$ 1,789
5,000,000 or more	382	6,928	631	7,963	161	5,309	352	4,050	283	2,993
3,000,000 or more	601	7,671	1,259	9,541	197	5,417	656	5,111	528	3,876
2,000,000 or more	829	8,121	2,204	10,886	219	5,466	1,056	5,998	797	4,515
1,000,000 or more	1,376	8,741	4,261	13,206	294	5,560	2,455	7,293	1,653	5,676
500,000 or more	2,073	9,135	8,250	15,663	395	5,615	5,243	8,545	3,221	6,721
300,000 or more	2,827	9,382	14,208	17,789	489	5,645	7,991	9,331	5,182	7,443
200,000 or more	3,538	9,521	19,654	18,972	567	5,664	10,833	9,939	7,270	7,905
100,000 or more	4,892	9,681	31,904	20,515	698	5,681	17,599	10,792	12,643	8,641
50,000 or more	6,944	9,801	49,651	21,617	848	5,691	29,167	11,539	20,562	9,185
25,000 or more	8,864	9,856	69,950	22,241	1,011	5,696	44,160	12,039	29,029	9,442
Average Size (Dollars)		\$1,111,913		\$317,956		\$5,634,026		\$272,622		\$325,261
<b>CUMULATIVE PERCENT</b>										
\$10,000,000 or more	2.1	58.7	0.4	27.5	10.7	88.1	0.3	21.2	0.3	18.9
5,000,000 or more	4.3	70.3	0.9	35.8	15.9	93.2	0.8	33.6	1.0	31.7
3,000,000 or more	6.8	77.8	1.8	42.9	19.5	95.1	1.5	42.5	1.8	41.1
2,000,000 or more	9.4	82.4	3.2	48.9	21.7	96.0	2.4	49.8	2.7	47.8
1,000,000 or more	15.5	88.7	6.1	59.4	29.1	97.6	5.6	60.6	5.7	60.1
500,000 or more	23.4	92.7	11.8	70.4	39.1	98.6	11.9	71.0	11.1	71.2
300,000 or more	31.9	95.2	20.3	80.0	48.4	99.1	18.1	77.5	17.9	78.8
200,000 or more	39.9	96.6	28.1	85.3	56.1	99.4	24.5	82.6	25.0	83.7
100,000 or more	55.2	98.2	45.6	92.2	69.0	99.7	39.9	89.6	43.6	91.5
50,000 or more	78.3	99.4	71.0	97.2	83.9	99.9	66.0	95.8	70.8	97.1
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE 7

**Department of Defense Prime Contract Awards by Size and by  
Labor Standard Statutes: FY 1991**

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		WALSH-HEALEY ACT MANUFACTURER		WALSH-HEALEY ACT REGULAR DEALER		SERVICE CONTRACT ACT		DAVIS-BACON ACT		NOT SUBJECT TO PRIOR ACTS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,755	\$ 63,134	1,099	\$ 44,574	45	\$ 1,490	122	\$ 2,781	86	\$ 1,422	403	\$12,866
5,000,000 or more	3,693	74,738	2,168	51,218	102	1,806	272	3,793	246	2,479	905	15,441
3,000,000 or more	6,244	82,894	3,442	55,566	177	2,046	461	4,463	457	3,239	1,707	17,580
2,000,000 or more	9,288	88,722	4,750	58,285	269	2,243	768	5,160	683	3,784	2,818	19,270
1,000,000 or more	17,438	97,991	8,490	62,174	545	2,603	1,628	6,226	1,388	4,743	5,387	22,245
500,000 or more	31,777	106,272	14,728	65,329	1,105	2,961	3,335	7,298	2,622	5,567	9,987	25,117
300,000 or more	49,269	112,131	21,306	67,295	1,797	3,214	5,487	8,035	4,142	6,129	16,537	27,458
200,000 or more	66,598	115,807	27,606	68,548	2,630	3,402	7,743	8,520	5,708	6,478	22,911	28,859
100,000 or more	105,287	120,609	41,162	70,107	4,514	3,648	12,882	9,154	9,676	7,027	37,053	30,673
50,000 or more	163,836	124,252	62,358	71,379	8,010	3,878	20,667	9,636	14,951	7,381	57,850	31,977
25,000 or more	229,318	126,294	86,555	72,113	12,442	4,025	30,137	9,926	20,351	7,559	79,833	32,672
Average Size (Dollars)		\$550,737		\$833,147		\$323,501		\$329,363		\$371,431		\$409,254
CUMULATIVE PERCENT												
\$10,000,000 or more	0.8	50.0	1.3	61.8	0.4	37.0	0.4	28.0	0.4	18.8	0.5	39.4
5,000,000 or more	1.6	59.2	2.5	71.0	0.8	44.9	0.9	38.2	1.2	32.8	1.1	47.3
3,000,000 or more	2.7	65.6	4.0	77.1	1.4	50.8	1.5	45.0	2.2	42.8	2.1	53.8
2,000,000 or more	4.1	70.3	5.5	80.8	2.2	55.7	2.5	52.0	3.4	50.1	3.5	59.0
1,000,000 or more	7.6	77.6	9.8	86.2	4.4	64.7	5.4	62.7	6.8	62.7	6.7	68.1
500,000 or more	13.9	84.1	17.0	90.6	8.9	73.6	11.1	73.5	12.9	73.6	12.5	76.9
300,000 or more	21.5	88.8	24.6	93.3	14.4	79.9	18.2	80.9	20.4	81.1	20.7	84.0
200,000 or more	29.0	91.7	31.9	95.1	21.1	84.5	25.7	85.8	28.0	85.7	28.7	88.3
100,000 or more	45.9	95.5	47.6	97.2	36.3	90.6	42.7	92.2	47.5	93.0	46.4	93.9
50,000 or more	71.4	98.4	72.0	99.0	64.4	96.3	68.6	97.1	73.5	97.6	72.5	97.9
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0